

Welcome to this weeks edition of the SignPost Bulletin...

It was an enjoyable Thursday evening get together at Strategem Financial last week, with many members 'dressed to impress' in their footy colours.

We were warmly welcomed by Julie Stratford, who was a wonderful host. She was ably assisted by Strategem partners Stuart McKenzie, Chris Harrington & Peter Murphy.

Party pies, sausage rolls, party pasties and mini hot dogs were all part of the evening, as was a tour of the work place, where the 'Paperless Office' was eagerly discussed. We all agreed that it would probably never really happen, though storage of information is now a lot easier. Many marveled at the use of two and three computer screens per person!

Our group was given a run down of what is offered by Strategem - accounting, financial planning, small to medium enterprise support through to wealth creation.

The partners then ran through a case study (hypothetical) that included what could be available from them (for Bob and Mary - the hypothetical couple) - legally reducing taxation, protection against litigation, succession planning, asset protection and ownership structure, just to mention a few. I also found out that I was at the perfect age for transitioning to retirement.

Chris Harrington gave us a brief run down on their 'Community Foundation'. They provide \$5000 grants for local distribution, all achieved from an internal revenue stream.

I have my 'Eye' on some prospective Rotarians!

Until we meet again this Thursday evening, keep up the great work *'connecting to our community.'*

- Wendy Learmount

President of the ROTARY CLUB OF BENDIGO SOUTH

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"We're Online!" Find our Website
and Weekly Club Blog @
www.bendigosouthrotary.org.au

OR,

Become Our 'Friend' and
'Like' Us on Facebook @
[facebook.com/
bendigosouthrotary](https://www.facebook.com/bendigosouthrotary)



Rotarians
Anne Peace
and
Helene Brown
in their footy
colours.

Calendar of Events

A complete list of any upcoming events for the Rotary Club of Bendigo South...

If you want an event included on this list, please advise the bulletin editor.

September/ October

30th

Rotary Leadership Institute Part #2, Kangaroo Flat Rotary Park.

6th October

Plant Sale at Elaine's, See following pages for further details...

11th

Dinner with Hugh Norris of Hip Pocket Work Wear. The Foundry, Tickets \$50.

18th

Damien Heywood- "Establishing a modern Rotary club."

October/ November

28th

Rotary Club of Hawthorn, "Concert of the Stars" Event. Contact Noel Halford for more info, 0419018901.

Turkish Visitors arrive in Bendigo. Staying until November 1st. Plenty of activities planned for their stay. Please see Peter Ryall if you would be interested in being a 'day host' during our guests visit to Bendigo.

14th November

Paul Harris breakfast. RACV Club, Melbourne. \$60, 7:15am-9am. Details: 9807 8320 or marbern@bigpond.net.au.

15th November

No Meeting- SWAP MEET

CLUB DUTY ROSTER- September; The Month of New Generations

| DATE | 4th October | 11th October | 18th October | 25th October |
|------------|-------------------------------------|-----------------------------------|----------------------------------|-----------------------------------|
| ACTIVITY | Club Committee Forum/ Board Meeting | Hugh Norris Guest Speaker Evening | Damien Haywood (New Rotary Club) | GFE team arrives on 28th October. |
| CHAIRMAN | Wendy Learmount | VACANT | Greg Noonan | - |
| CASHIERS | Helene Brown & Peter Ryall | Ros Chenery & Bill Ashman | Jim Boyer & Peter Ryall | Ros Chenery & Rod Spitty |
| REGALIA | Max Ellis | Peter Ryall | Matthew Scott | - |
| FELLOWSHIP | Ian Ellis | VACANT | Ruth O'Connell | - |
| RAFFLE | Ruth O'Connell | - | Geoff McKinna | Rod Spitty |
| SERGEANT | David Cotton | - | Gary Pinner | Greg Noonan |

RECENT MEETING INFORMATION

Strategem Financial Visit

Date:

Thursday 27th September

Total Attendance:

25

Fines: Still invested in our pockets!

Members:

19

Raffle: N/A

Drink Sales & Donations:

\$155.00 to Police Blue Ribbon Foundation.

Make Ups:

Terry Dalwood- RC Townsville South West (14/8/2012).

Guests:

Maggie Merigan- James (Friend of Rotary)

&

Five guests from Strategem Financial.

Echidna

Scared of all things financial!

Relay for Life, Bendigo

is on the 3rd and 4th May, 2013



Celebrate Remember Fight Back!

Relay for Life, May 2013 Fundraiser for our Rotary Team

A Plant Sale will be held at Elaine's place

on Saturday 6th October from 9:30 AM

Volunteers are required to assist in 'potting up' plants prior to the plant sale on a date to be set. Volunteers would also be appreciated on the day to set up, sell and chat happily to our customers.

Enough volunteers will mean that we can offer, for a small cost, a 'cuppa' and 'bikkie' or two. Please give this a thought. There is plenty of room, plenty of chairs etc. Time to sit and chatand be informed about Relay for life and the reality of Rotary's involvement in community service.

Thanks to those who have already given time and plants, we have a great variety and the more the merrier. So keep on potting.

Please think about joining our team in 2013.

Ideas for other fundraisers will be most welcome.

We had 18 participants in 2012 and raised just over \$2000

Great fun for a great cause!!

Hugh Norris - Founder & Chief Executive Officer Hip Pocket Work Wear

Founded in the central Victorian city of Bendigo in 1993 by third-generation 'rag trader' Hugh Norris, Hip Pocket is wholly Australian owned and operated. There are 32 stores across Australia and 2 in Papua New Guinea. Using national buying power, Hip Pocket's locally owned stores have a unique place in the safety workwear, corporate clothing and protective clothing market.

BRW fast franchises—2012

For a third year in a row Hip Pocket Workwear & Safety has cemented its position as the fastest growing Workwear & Safety franchise in Australia; with sales revenue in-creasing by over 35.8% to \$33 Million. Founder and CEO Hugh Norris said "sales growth has come through the existing stores and not just from new store openings; showing the continued strong organic growth of the 32 stores in Australia and 2 in PNG". Mr Norris went onto say "Hip Pocket Workwear & Safety is very proud to be listed for a third year in a row on the prestigious BRW Fast Franchises listing." (February 2012 Edition)

Learn about:

- how this successful retail business com-petes against the internet.
- Franchising issues

Members of the public are Welcome!



For ticket enquiries contact:
Gary Pinner T 54437188
 E gejayautomotive@bigpond.com

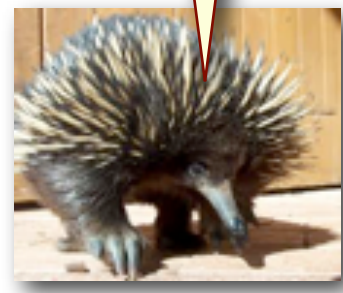
For other enquiries contact
Greg Noonan T 54469855
 E gpnoonan@tpg.com.au

"Well, what a great meeting we had at Strategem Financial ...

If I had any money, I would now know what to do with it, and where to invest it ...

But, I only get by from week to week, living on the kindness of the Bendigo South Rotarians."

VR1430780



Bendigo South Rotarians and Friends enjoying a visit to Strategem Financial, dressed in footy colours.

And at the top, that 'suspicious' computer with **3 monitors**.

Christmas Cakes and Puddings

My request at last week's meeting for assistance with this year's effort was particularly disappointing, with only five members indicating they were prepared to help. This is an established fundraiser, which has raised \$3000 to \$5000 each year for some years. With the demise of the Olive Fiesta, it will be more important than ever for our overall fundraising. It will run again this year, but will be more successful with more people helping! Some of our best helpers in recent years have moved on from the club, and need to be replaced. Assisting does require some sustained effort over the October – December period, but also has the advantage for individuals in that each can do their bit at times to suit themselves, in amounts and areas of their own choosing. I will circulate the list again next week looking for additional helpers, in the hope that last week I just caught people off-guard. I will be happy to take phone calls from any member needing more info on what happens, or how they might be able to help.



Easter Festival 2013

We have been asked by CoGB if we would be interested in running a BBQ next Easter on Good Friday, as part of the Council's Festival program. We would have to man our BBQ from 10.00am till 4.00pm (probably 2 x 3hr shifts) near the Town Hall alongside other food stalls. The event is being sponsored by Hazeldene's, so we would be cooking and selling chicken products. Of course this will only be possible if we have the support of enough members prepared to cook and sell on Good Friday. I will be looking for an indication from members at next week's meeting of likely support, so that I can get back to CoGB with our response. Please give this your consideration in the meantime.



- Terry Dalwood
Community Service Director

CONGRATULATIONS

BIRTHDAYS

13th September - Andrew Palmer

15th September - Jo Jan

6th October - Eddie Beer

13th October - Gill Spitty

21st October - Rod Spitty

ANNIVERSARIES

27th October - Wendy Learmount

17th October - Graham Neivandt

ROTARY CLUB OF BENDIGO SOUTH INFORMATION

THE OBJECT OF ROTARY

The object of Rotary is to encourage and foster the ideal of service as a basis of worthy enterprise and, in particular, to encourage and foster:

FIRST.

The development of acquaintance as an opportunity for service;

SECOND.

High ethical standards in business and professions; the recognition of the worthiness of all useful occupations; and the dignifying of each Rotarian's occupation as an opportunity to serve society;

THIRD.

The application of the ideal of service in each Rotarian's personal, business, and community life;

FOURTH.

The advancement of international understanding, goodwill, and peace through a world fellowship of business and professional persons united in the ideal of service.

WHO'S WHO?

ROTARY INTERNATIONAL PRESIDENT- Sakuji Tanaka (Kyoko)
RI DISTRICT 9800 GOVERNOR- Dennis Shore
ASSISTANT GOVERNOR (GOLDFIELDS CLUSTER)-
 Rick Reid
PRESIDENT- Wendy Learmount
VICE PRESIDENT (Club Protection Officer)- Ruth O'Connell
HON. SECRETARY- Gary Pinner
HON. TREASURER- Philip Jan
CLUB SERVICE- Helene Brown (President Elect)
MEMBERSHIP DEVELOPMENT/ P.R.- Jim Boyer
COMMUNITY SERVICE- Terry Dalwood
ROTARY FOUNDATION & VOCATIONAL SERVICE-
 Sam Tayeh
NEW GENERATIONS- Rod Spitty
INTERNATIONAL SERVICE- Ros Chenery
SIGNPOST EDITOR- Matthew Scott- mattgscott@telstra.com

ATTENDANCE & MAKE UP OPPORTUNITIES

DISTRICT 9800 GOLDFIELDS CLUSTER ROTARY CLUB MEETINGS
KANGAROO FLAT- Monday 6pm, Rotary Gateway Park
BENDIGO- Tuesday 12:45pm, Bendigo Club
BENDIGO STRATHDALE- Tuesday 6pm, All Seasons
ECHUCA MOAMA- Tuesday 6pm, Border Inn Moama
BENDIGO SANDHURST- Wednesday 7am, BRIT Restaurant
EAGLEHAWK- Wednesday 6pm, Mechanics Institute
ROCHESTER- Thursday 6pm, Commercial Wine Tavern

THE ROTARY CLUB OF BENDIGO SOUTH ATTENDANCE OFFICER

MATTHEW SCOTT- mattgscott@telstra.com

Please email your attendance to Matthew before each Wednesday.

To telephone through your attendance, please see Matthew for his mobile number.

THE FOUR WAY TEST

1. Is it the TRUTH?
2. Is it FAIR to all concerned?
3. Will it build GOODWILL and BETTER FRIENDSHIPS?
4. Will it be BENEFICIAL to all concerned?